

**HOWARD
COUNTY**
MARYLAND

Economic Development Authority



2010

ANNUAL REPORT

Introduction

Vision

Howard County, Maryland will be widely recognized as the best place in the US to live, work and operate a business.

Who We Are

Howard County, Maryland is a dynamic, diverse, vibrant, culturally enriched and globally competitive community, in perpetual renewal, fueled by education, innovation and involvement and strengthened by high quality of life and economic vitality.

Mission

The mission of the Authority is to generate higher-paying jobs and a growing commercial tax base in the County through business development, resulting in a strong economic base and high quality of life.

How We Do It

To achieve its mission, the Howard County Economic Development Authority will focus on four key areas:

MARKETING: to drive business retention, expansion and attraction success

PROMOTING AND SUPPORTING: entrepreneurship and small business growth

ADVOCATING: policies to ensure an ever improving business climate

PROMOTING AWARENESS: of critical economic development issues and priorities within the community, including business, government, not-for-profit, education partners, and local residents



Fiscal Year 2010

OFFICERS

Peter J. Rogers, Jr.
MICROS Systems, Inc.
Chair

Catherine M. Ward
Corporate Office Properties Trust
Vice Chair

Christopher J. Myers
SuperBookDeals
Secretary/Treasurer

DIRECTORS

Jay H. Blackman
Howard County General Hospital
A Member of Johns Hopkins Medicine

J. Allen Cornell
NAI The Michael Companies, Inc.

Barry C. Curtis
Best Fence, LLC

Michael T. Galeone
The Columbia Bank

Jerry A. Krill
Johns Hopkins University
Applied Physics Laboratory

Barbara A. Nicklas
General Growth Properties

Jaykant D. Parekh
Jaypar Inc.

Ronald S. Schimel
Miles & Stockbridge, P.C.

Kwang Chul "K.C." Whang
The W Group Commercial Real Estate

Natalie C. Ziegler
South Manor Farm

From the Chair & Executive



Peter J. Rogers, Jr.
Chair



Ken Ulman
County Executive

From the Chair

Looking back over Fiscal Year 2010, I am particularly proud of the role the Howard County Economic Development Authority played in the creation of the new plan for Downtown Columbia. As a resource to both the Administration and the County Council, the Authority commissioned and delivered an economic impact study that added great detail to the public deliberations over the development of the new plan to reinvent Downtown Columbia. Along with the Howard County Chamber of Commerce, the Authority was “at the table” when the business perspective was needed.

In partnership with elected officials, community groups, business organizations and others, the Authority is developing the next five-year strategic economic development plan for Howard County. The new 2011 plan will be released later this year, and will serve as a roadmap for the economic development of Howard County as base realignment and the Cyber Command evolve at Fort Meade. Under the leadership of Vice-Chair Cathy Ward of Corporate Office Properties Trust, we have spent much of the past year developing this plan that will identify our key priorities in the year ahead, challenges that need to be addressed, and the Authority’s role in advancing these agendas.

During my first year, The Authority worked with Howard County government to create a new financial tool for new businesses in Howard County – the Catalyst Loan Program. And through our Incentives Committee, chaired by Chris Myers of SuperBookDeals, we made our first three loans in fiscal year 2010. The Catalyst Loan Program is proving to be a valuable resource to start up companies.

As you read this Annual Report, you will see that the Authority continues to work to bring new corporate investment into Howard County, creating jobs and expanding the commercial tax base. We also recognize the importance of our resident businesses through priority programs such as the County Executive’s Business Appreciation Week, CEO Breakfast forums, and regularly-scheduled one-on-one business visits. In addition, resources provided by The Center for Business and Technology Development, namely the Business Resource Center, the NeoTech Incubator, and the award winning Howard Technology Council provided small and entrepreneurial companies with knowledge and networking opportunities essential to the growth and strategic positioning required for success in today’s economy.

I want to thank the 91 companies that are investors in the Authority. Your financial support makes the critical difference in allowing the Authority to fund our nationwide marketing outreach. We would not have the effectiveness we have without your financial support. Thank you.

While Fiscal Year 2010 has been a difficult year for some sectors, Howard County’s economy has seen positive growth. As we enter 2011, guided by a new strategic plan, we expect to see even greater success. To make it happen, members of the business community will need to be even more involved in the Authority’s initiatives, in the programs of the Chamber of Commerce, and a stronger partner with local government. For success in 2011, this partnership is essential.

From the County Executive

At the completion of another great year, I applaud the accomplishments of the Howard County Economic Development Authority. You are an important and valuable liaison for the County to the dynamic and growing business sector in our region; the accomplishments in this Annual Report are truly impressive.

At the same time, we recognize that everyone has been impacted by the national recession, and our business community has not been immune. When Dick Story and I make our many business visits throughout the County, we hear the same things from businesses both small and large, “Howard County is a great place to do business, but this region needs a partner in government to thrive.” And we agree. So with that in mind, we are committed to expanding our efforts to continue to move Howard County forward in these trying times.

Even in a recession, Howard County’s unemployment remains lowest in the state—and it’s been that way for the past four years. And we are one of less than 30 counties across the nation which has a AAA-Bond rating from all three national rating agencies. Our local economy is strengthened by a number of federal facilities in the Baltimore-Washington corridor, including the National Security Agency, the largest tenant on post at Fort Meade. The annual economic impact from Fort Meade alone is approximately \$2.5 billion, much of which is provided through direct procurement contracts to companies located in Howard County and in the salaries of thousands of county residents that work on base. In 2011, we expect this economic impact to be even stronger as the BRAC (Base Realignment and Closure) agencies occupy new facilities at Fort Meade, and the new Cyber Command begins its operations there.

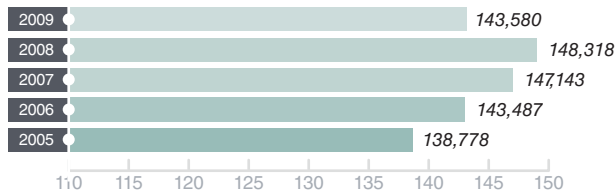
While we have our challenges, Howard County’s unique assets far outweigh those challenges - we are nationally recognized for our quality of life, schools, libraries and recreational programs. Recently, Columbia and Ellicott City were recognized by Money Magazine as the second best place to live in America; Kiplinger’s listed Ellicott City as one of its “Great Cities for Raising a Family”; and Business Week Magazine named Ellicott City as one of the best places to start a new business. These new designations come on top of other publications that have named Howard County as a top place for recreation, libraries, top-notch schools, and an efficient and well-managed government. I am confident that these recognitions will continue to translate to new corporate strategic decisions to locate here. We have heard first-hand from business leaders that these rankings are an important factor for existing businesses to remain and expand in Howard County.

As the partnership with the Howard County Economic Development Authority continues to grow, I would like this opportunity to thank you for the role you play in the day-to-day activities of our economic development – whether it’s assisting resident businesses or working to attract new business to our corporate community, your assistance and expertise is an invaluable part of the equation.

With your new strategic plan and through our public-private partnership, I know that our county businesses and the residents of Howard County will prosper.

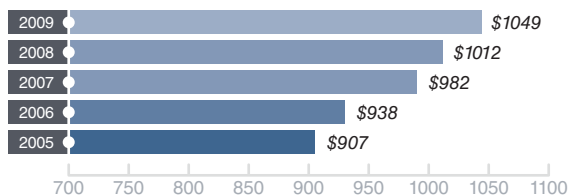
Highlights

Job Change



Source: Maryland Department of Labor, Licensing and Regulation

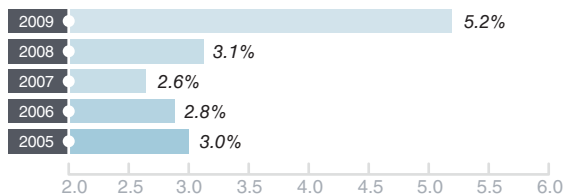
Average Wage Growth



Over Calendar Year 2009, the Howard County Average Weekly Wage was \$1049, an increase of 3.6%.

Source: Maryland Department of Labor, Licensing and Regulation

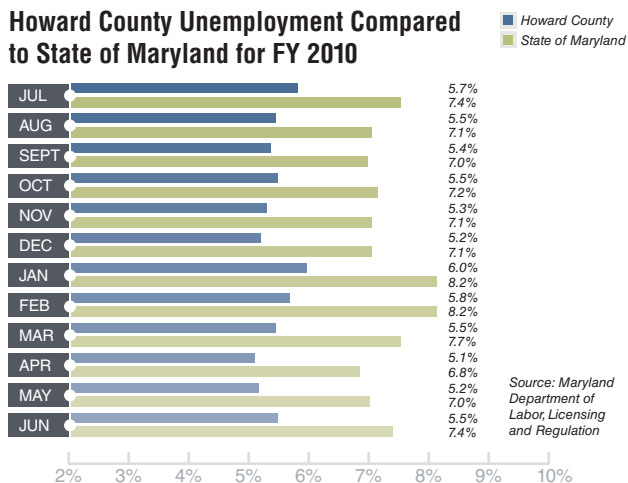
Unemployment Rate



While the unemployment rate has increased over the previous year, Howard County's unemployment of 5.2% was the lowest in the state. Howard County's unemployment was 1.8 percentage points below the state average and more than 4% below the national average. For Fiscal Year 2010, Howard County's average unemployment grew to 5.5%, well below the national average of 9.8%.

Source: Maryland Department of Labor, Licensing and Regulation

Howard County Unemployment Compared to State of Maryland for FY 2010



Source: Maryland Department of Labor, Licensing and Regulation

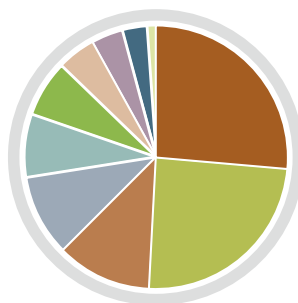
Howard County Business Composition



27.45%	Professional and Business Services
19.33%	Trade, Transportation, and Utilities
11.86%	Education and Health Services
10.41%	Construction
10.40%	Financial Activities
8.64%	Other Services
7.30%	Leisure and Hospitality
2.69%	Manufacturing
1.62%	Information
0.30%	Natural Resources and Mining

Source: Maryland Department of Labor, Licensing and Regulation

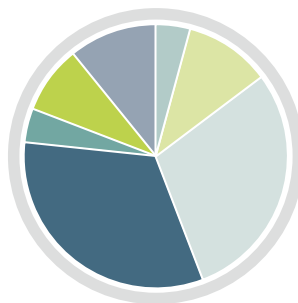
Howard County Employment Distribution



27.26%	Professional and Business Services
25.18%	Trade, Transportation, and Utilities
11.69%	Education and Health Services
9.72%	Leisure and Hospitality
8.02%	Construction
6.58%	Financial Activities
4.79%	Manufacturing
3.49%	Other Services
2.91%	Information
0.37%	Natural Resources and Mining

Source: Maryland Department of Labor, Licensing and Regulation

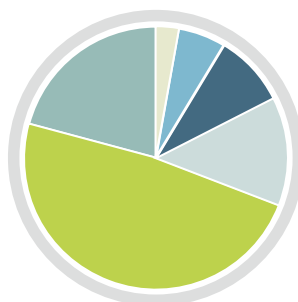
Fiscal Year 2010 New and Expanding Companies by Authority Targets



4.65%	Association/Non-Profit
4.65%	Healthcare Support
9.30%	Hightech Manufacturing
11.63%	Corporate Headquarters
11.63%	Informatics
25.58%	Federal Contractors
32.56%	Distribution

Source: Howard County EDA New and Expanding Business Lists, FY 2010

Fiscal Year 2010 New and Expanding Companies by Industry



2.94%	Construction
5.88%	Education and Health Services
8.82%	Financial Activities
13.24%	Manufacturing
48.53%	Professional and Business Services
20.59%	Trade, Transportation, and Utilities

Source: Howard County EDA New and Expanding Business Lists, FY 2010

Connected to our Business Community through Business Outreach

Stimulus and Revitalization Loan Activities:

Howard County Executive Ken Ulman and the Howard County Economic Development Authority conducted a forum for local bankers, financial planners, business consultants, and other interested parties to introduce them to a variety of financial tools to support local business growth and development activities. The forum discussed the Howard County Catalyst Loan Program, the U.S. Route 1 Revitalization Loan Program, Howard County Tax Incentive Program Expansion, and the Howard County Recovery Zone Bonds.

The Catalyst Loan Program, administered by the Howard County Economic Development Authority, made its first three loans to the following small and emerging companies:

Andersen-Becker, Inc., a high-end clothing manufacturer

MRA Digital, LLC, a technology company

GreeNewit, LLC, an emerging energy conservation firm

Business Appreciation Week:

Staying connected to Howard County's business community, Howard County Economic Development Authority coordinated the County Executive's 19th Annual Business Appreciation Week during the week of May 10. Sixty-eight County department heads, regional marketing partners, and Authority Board members visited 104 companies representing all industry sectors to thank them for their contributions to the economy of the County. A certificate of appreciation on behalf of the County Executive was presented to each business visited.



Revitalization Forum

Revitalization Forum

Downtown Columbia Market Square

Downtown Columbia

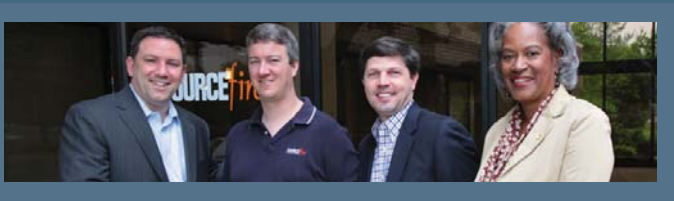
Downtown Columbia Economic Impact Analysis

Geography	Employment	Annual Impact (at full build out)
Country	29,973	\$5,689,558,124
Region	34,115	\$6,291,056,406
State	34,829	\$6,341,573,549

leaders and business community in order to learn about the contributing factors that make Austin's economy so successful for entrepreneurs and technology companies.

Downtown Columbia:

The single project with potentially the most significant impact on Howard County is the plan to redevelop Downtown Columbia. To contribute to the public discussion over this plan, the Authority commissioned Bay Area Economics to conduct a comprehensive study of the plan. The study, which measured the potential for new jobs, commercial tax base growth and overall economic impact was presented to the Howard County Council and was followed by several subsequent submissions. The Authority is proud of the role it played in this important process. We look forward to the full implementation of this 30-year strategy.



Austin Marketing Mission:

In partnership with Economic Alliance of Greater Baltimore, County Executive Ulman, Authority board member Chris Myers and CEO Richard Story, and community leaders embarked on a three-day marketing mission to Austin, Texas in April. The group met with the city's

The Center for Business and Technology Development Leading Howard County's Innovative, Knowledge-Based Community



1. Dr. Shirley Davis addresses Authority's 16th Annual Small Business Program



2. CenGen's CEO, Lily Bengfort (center), accepts the SBA's 2010 Maryland Small Business Person of the Year Awards



3. Paul Capriolo and Patrick Jenkins celebrate Cupid's Cup win with Judge Kevin Plank of Under Armour

During Fiscal Year 2010, The Center for Business and Technology Development remained active and growth oriented, offering an array of practical services and support as a one-stop resource for Howard County's small business owners and entrepreneurs through its three components, The Business Resource Center, the NeoTech Incubator, and the Howard Technology Council.

Business Resource Center

The Business Resource Center served nearly 700 individuals through its training and counseling programs this year, and continued and strengthened partner relationships with SCORE, the Small Business Development Center and j-ref (previously known as the Jim Rouse Entrepreneurial Fund).

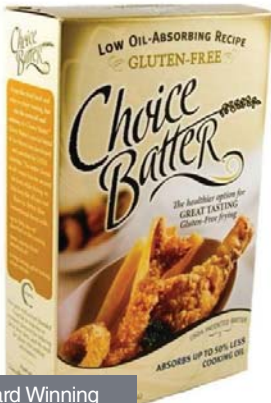
1 The Authority's 16th Annual Business Recognition Program was held on April 20, 2010. Dr. Shirley Davis of the Society for Human Resource Management, spoke on the topic of "Diversity and Inclusion."

The Business Resource Center's Government Contracting Institute, developed in partnership with Howard County firm TargetGov, was transformed from a location based training program into an online webinar series. This innovative set of six webinars offers businesses the opportunity to receive on-demand instruction from leaders in the Federal Government contracting market on an as needed basis.



NeoTech Incubator

The award winning NeoTech Incubator continued its critical role in the technology business ecosystem, hosting up to 28 clients in its offices this year; 2008 is the only other year in which so many firms have utilized NeoTech's services. Three companies graduated from NeoTech this year, providing space for eight new innovative companies to join the vibrant community of growth-oriented technology businesses. NeoTech's combined pool of resident and graduate companies represent more than 260 jobs, over \$29 million in gross revenue, and in excess of \$2.5 million in equity investments and grant funding in the community this year.



4 Award Winning Good Eats



5 Panelists at Howard Technology Council Executive Breakfast on Business Valuation



6 Brian Darmody gives keynote speech at 2009 Howard Technology Awards

2 Several of NeoTech's resident companies won recognition for exceptional performance from a variety of organizations. CenGen Chief Executive Officer Lily Bengfort was named the Small Business Administration's 2010 Maryland Small Business Person of the Year.

3 Social Growth Technologies led by Paul Capriolo and Patrick Jenkins, was the University of Maryland's Cupid's Cup Business Competition winner.

4 Wayne Swann's company, CrispTek, won the 2010 Best New Product Award at the Maryland Bioscience Awards for its great tasting Choice Batter product.

Howard Technology Council

5 The Howard Technology Council enjoyed tremendous success, experiencing a robust 60% increase in new memberships. The Council produced 20 events serving more than 800 individuals throughout the year.

6 On November 24, the Howard Technology Council celebrated its Second Annual Technology Awards program at the Johns Hopkins University Applied Physics Laboratory's Kossiakoff Center. The keynote speaker - Brian Darmody, of the University of Maryland - focused on how Howard County is poised to become a renowned community of innovation and entrepreneurship. Darmody challenged

the audience to be active participants in making that vision become reality.

As a follow up to the November program, the Technology Council hosted a new regional program on June 1 entitled, "The Power of Innovation: The Power of Place." Keynote speaker, Dr. Rohit Shukla of the Larta Institute, spoke about the importance of developing and deploying commercialization programs, fostering market readiness of government research and development investment, and convening thought leaders and the investment community. Ten federal and four state agencies participated in the half day event, representing more than \$1 billion in grant funding opportunities.

Howard County Agriculture: Connecting through Partnership

Working in Partnership with state and local agencies, the Authority's Agricultural Marketing Program provides assistance in promoting products, diversifying activities, and expanding markets for agri-business within Howard County. In Fiscal Year 2010, the program partnered to produce:

1 From My Backyard to Our Bay

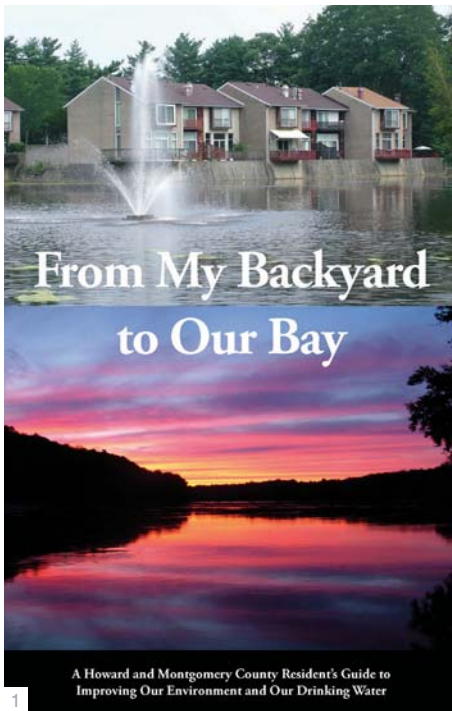
Howard County Economic Development Authority's Agricultural Marketing Program and the Montgomery County Department of Economic Development's Agricultural Services Division worked in partnership with the Chesapeake Bay Trust and other organizations to produce, *From My Backyard to Our Bay*, a residential guide intended to help citizens in both Howard and Montgomery counties improve our local environment and watersheds.

2 Regional Farm Development Workshop

In partnership with The Center for Business and Technology Development's Business Resource Center, SCORE counselors provided agribusinesses valuable resources, tools, and information to start and run a business at the March 2010 Regional Farm Development Workshop, *Taking the Roadblocks out of Growing Your Farm Enterprise* hosted by the Agricultural Marketing Program.

3 Howard County Farmers' Markets

The Howard County Economic Development Authority's Agricultural Marketing Program added two new farmers' markets as it partnered with Howard County General Hospital and St. John's Episcopal Church. A total of five Howard County farmers' markets were supported by The Authority's Agricultural Marketing Program.



COMPANY	NEW, EXPANSION, RELOCATION, RETENTION	SQUARE FOOTAGE	NET NEW JOBS	EMPL. RETAINED	BUSINESS DESCRIPTION
Potomac Wholesale	New	120,000	100	0	Food processor and distributor
Martek Biosciences Corporation	Expansion / Renewal	86,000	65	170	Corporate Headquarters; leader in the innovation of DHA and ARA, products that support development in infants and children
Sourcefire	Expansion / Renewal	55,520	100	200	Corporate Headquarters; provider of cyber security solutions
Kaiser Permanente	New	40,000	300	0	Healthcare services call center
Room and Board	New	39,557	20	0	Regional distribution hub for furniture retail centers
ACS State and Local Solutions	New / Relocation	33,000	100	0	Provider of diversified business process outsourcing and information technology services
MedAssurant	New / Expansion	33,000	110	0	Pain prescription monitoring services
CBIZ	Relocation	32,016	0	110	Provider of a wide range of financial and business services
Brinks	New / Relocation	29,745	100	0	Provider of secure and cash logistics and cash management solutions
ITT Information Systems	Expansion / Renewal	28,000	140	180	Development of hardware and software for the U.S. Government, law enforcement agencies and commercial use
ADG Creative	Expansion / Relocation	27,709	0	40	Corporate Headquarters; strategic communications, marketing, eLearning, software development and consulting
URS Corporation	Expansion / Relocation	27,218	0	60	Provider of professional and technical services in the engineering, construction services and defense markets
Energy Solutions	New / Relocation	18,000	60	0	Provider of safe recycling, processing and disposal of nuclear material
Technica Corporation	New	13,266	80	0	High-end advanced information technology solutions to the Department of Defense and other federal agencies

New & Expanding in Howard County

1 ITT Information Systems decided to stay and expand their operations in Howard County, bringing its real estate commitment to more than 100,000 square feet; their staff will grow to over 300. 2 ADG Creative - a company that offers a full range of brand development, strategic communications, and other consulting services to both federal agencies and commercial clients - doubled its space in Columbia Gateway Business Park. 3 Johns Hopkins University Applied Physics Laboratory is nearing completion of the first 200,000 square foot building dedicated to its Space Department on its South Campus. 4 Brinks International leased 30,000 square feet in Annapolis Junction and brought 100 new jobs to Howard County. 5 Kaiser Permanente announced plans to open a 40,000 square foot build-to-suit facility in Maple Lawn and will add 300 new jobs.

Financial Statement: June 30, 2010

BALANCE SHEET	FY2009	FY2010
ASSETS		
CURRENT ASSETS		
Cash	\$ 329,183.00	\$ 100,387.00
Certificates of Deposit	459,677.00	562,905.00
Pre Paid Expenses	36,238.00	31,420.00
Total Current Assets	\$ 825,098.00	\$ 694,712.00
PROPERTY AND EQUIPMENT, at cost or fair value if donated		
Vehicle, Equipment	\$ 121,412.00	121,412.00
Less Accumulated Depreciation	(82,172.00)	(100,268.00)
Net Fixed	39,240.00	21,144.00
Total Assets	\$ 864,338.00	\$ 715,856.00
LIABILITIES AND FUND BALANCE		
CURRENT LIABILITIES		
Trade Payable	\$ 159,658.00	\$ 110,400.00
Accrued Salaries & Payroll Taxes	153,954.00	129,553.00
Accrued Expenses	13,099.00	11,835.00
Deferred Revenue	57,268.00	1,000.00
Security Deposits	10,294.00	11,497.00
Total Current Liabilities	\$ 394,273.00	\$ 264,285.00
BALANCES		
Net Assets	470,065.00	451,571.00
Total Net Assets	\$ 470,065.00	\$ 451,571.00
Total Liabilities and Net Asset Balance	\$ 864,338.00	\$ 715,856.00
STATEMENT OF REVENUES, EXPENSES & CHANGES IN ASSET BALANCE		
REVENUES		
Howard County Government	\$ 1,452,094.00	\$ 1,408,429.00
Department of Defense OEA, BRAC	257,500.00	286,484.00
Other Grants	23,988.00	19,000.00
Contributed Office Space	350,000.00	350,000.00
Private Sector Investments	257,400.00	268,900.00
Incubator Income	289,338.00	251,029.00
Special Events	102,474.00	69,439.00
Miscellaneous Income	4,650.00	3,803.00
Investment Income	21,444.00	10,249.00
Special Programs	114,633.00	-
Total Revenue	\$ 2,873,521.00	\$ 2,667,333.00
OPERATING EXPENSES		
Salaries, Wages & Benefits	\$ 1,668,919.00	\$ 1,615,365.00
Rent Expenses	350,000.00	350,000.00
Contractual Services	236,354.00	263,019.00
Supplies & Materials	51,822.00	65,805.00
Business and Education	91,099.00	96,338.00
Non-Capitol Items	34,594.00	7,629.00
Depreciation	18,395.00	18,096.00
Program Expenses		
<i>Partnerships</i>	105,688.00	108,021.00
<i>Special Events</i>	265,220.00	161,554.00
<i>Special Programs</i>	117,623.00	-
Total Expenses	\$ 2,939,714.00	\$ 2,685,827.00
Excess of Revenues over Expenses	(66,193.00)*	(18,494.00)*
ASSET BALANCE, BEGINNING OF YEAR	\$ 500,020.00	\$ 433,827.00
PRIOR YEAR ADJUSTMENT		36,238.00
BEGINNING OF THE YEAR AS STATED	\$ 500,020.00	\$ 470,065.00
ASSET BALANCE, END OF YEAR	\$ 433,827.00	\$ 451,571.00

*The Board of Directors approved overspending the budget as much as \$100,000 in FY 2009 and up to \$50,000 in FY 2010. The Authority overspent the budget by \$66,000 and \$19,000 in FY 2009 and 2010, respectively.

Partners/Investors

Abrams Development Group, Inc.

Allen & Shariff Corporation

Apple Ford

Ascend One Corporation

Baltimore Business Journal

Baltimore Gas & Electric Company

Bank of America

BB&T

BECO Management, Inc.

Bowles Fluidics Corporation

Brdancat Enterprise (McDonald's)

The Business Monthly

CareFirst BlueCross BlueShield

Carney, Kelehan, Bresler, Bennett & Scherr, LLP

Carrollton Bank*

Cassidy Turley

CB Richard Ellis

Chanceland Farm

Chateau Builders

The Columbia Association, Inc.

The Columbia Bank

Commercial Insurance Managers, Inc.

Corporate Office Properties Trust

The Creaney & Smith Group, LLC

The Daily Record

Davis, Agnor, Rapaport & Skalny, LLC

Dreyer's Grand Ice Cream

Duane Morris, LLP*

Eyre Bus, Tour & Travel

General Growth Properties

Giant Food, Inc.

Greenberg Gibbons*

Greenebaum and Rose Associates, Inc.

Greenman-Pedersen, Inc.

Harkins Builders

Hearn Burkley

Howard Bank

Howard Community College

Howard County Association of Realtors

Howard County General Hospital

Howard County Government

iBiquity Digital Corporation*

Integral Systems, Inc.

ITT Corporation*

Johns Hopkins University Applied Physics Laboratory

Katz Abosch

LG-Tek

Lorien Health Systems*

Loyola College

M&T Bank

Manekin, LLC

Martek Biosciences Corporation

Maryland Food Center Authority

Maryland Department of Business and Economic Development

Maryland Technology Development Corporation

Merritt Properties, LLC

MI Developments (Maryland)*

Miles & Stockbridge P.C.

NAI The Michael Companies, Inc.

National Security Agency

OBA Bank*

Offit Kurman

Optemax, LLC

Optivior Technologies

Quality Associates, Inc.

Patuxent Publishing Company

PNC Bank

Presentation Media

Rhee Brothers, Inc.*

RREEF Alternative Investments

SAIC

Sandy Spring Bank

Security Development Corporation

Stronghold Advisors*

St. John Properties, Inc.*

SunTrust Bank

SuperBookDeals

Susquehanna Bank

Sysco Food Services of Baltimore, LLC

Talkin & Oh, LLP

Taylor Farms Maryland, Inc.*

Trammell Crow Company

Turf Valley Resort & Conference Center

UHY Mid-Atlantic MD

Verizon Communications

W.R. Grace & Company

Wachovia Bank

Watkins Meegan

Westerlund Real Estate

Whiteford, Taylor & Preston L.L.P.

Wilhelm Commercial Builders, Inc.

Howard County, Maryland Economic Development Authority

Richard W. Story
Chief Executive Officer

Linda L. Burger
Senior Vice President, Small Business Development

Janice M. Posey
Senior Vice President, Business Development

Deborah L. Bell
Office Manager

Cynetta M. Cardwell
Director, Business Resource Center

Katrina M. Carroll
Business Development Manager

Larry O. Collins
Executive Director, Howard Technology Council

Jack D. Gunther
Business Development Manager

Laurie J. Hedlund
Director, NeoTech Incubator

Jill A. Joubert
Senior Marketing Assistant

Deborah R. Leake
Office Coordinator

Coleen T. Parker
Administrative Assistant

Alice Settle-Raskin
Communications Manager

Tasha N. Taylor
Administrative Assistant/Programs Coordinator

Kathy L. J. Zimmerman
Agricultural Marketing Specialist



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